Organisational Restructure & Change Management

Government Reform

The State and Local
Government is continually
assessing current public sector
management challenges
against anticipated future
challenges and opportunities
that arise from broader
economic, political, social,
demographic and other societal
changes.

These whole of government developments, together with individual agency and council reforms, lead to a continual shifting and changing of agency deliverables and the structure of the organisation as well as how it is populated.

Price Consulting Group has worked closely with many government clients over the last 17 years, and has a strong track record of success in supporting leaders with organisational restructuring and change management.



Organisational Restructuring

Organisational performance ultimately rests on human behaviour and improving performance typically requires new structures, systems and processes to drive behavioural change. The need to adapt and change is now a constant for all organisations.

Effective organisational design is about more than the structure alone – and should be based on the foundation of the organisation's strategy. A number of other elements are vital to success. These include strategic and business planning, leadership, decision-making and structure, work processes and systems, people and culture. All these elements work interdependently to support high-performing organisations.



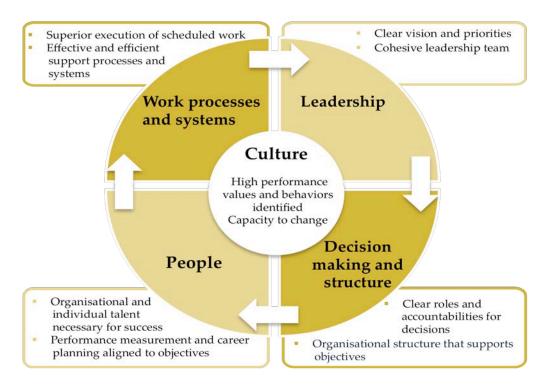
Change Management

Price Consulting Group uses a structured approach to support the organisation and its people through the transition from the current way of operating to the future state. We help organisations and their people adjust to change, whether it is a new organisational structure, a strategic direction that depends on the understanding and support of stakeholders, a new service delivery model, or the introduction of new technology and work processes.

Our proven Organisational Change Management approach is to assess the current state, prepare and develop for the future state, communicate and consult extensively with all stakeholders involved in the change program, implement the change, and ensure that the change is sustained.

Our Organisational Design Model

Effective organisational design considers five interrelated components:



There is no "one-size fits all" solution - every structure has its strengths and weaknesses. However there is likely to be an option to improve your existing structure. We undertake extensive analysis of your key deliverables and challenges, which helps to determine alternative structures that will support the strategy. The final structure is likely to be a hybrid of the "best" options developed - often compromises in structure are necessary in order to balance the organisation's strengths and weaknesses. Whatever structure is selected, it is essential that these trade-offs are identified and managed.

Examples of Our Experience

- Reviewed the functions and operations of the City of Subiaco. Analysis of stakeholder consultations and
 evidence gathered during the review established a number of themes and/or issues. Price Consulting
 Group developed a structure to support the City's move towards a new way of working, creating a
 progressive Council that is responsive to the needs of staff, stakeholders and the community. A project
 implementation framework and a new communication plan were established.
- Engaged by the City of Canning to: ascertain best practice in property management in the WA Local Government context; identify gaps in current services provided by the City of Canning; and to make recommendations for change. Internal stakeholders were consulted and structural options proposed for the implementation of projects and project planning. Effective change management, coupled with a collective and collaborative approach were suggested as the foundations and driving forces for the successful functioning of the City.
- In-depth analysis was undertaken to review the management structure of the Busselton Water Corporation
 to ensure it was aligned to meet future business needs, now that the Organisation is corporatised. A
 consultative process was used involving interviews and focus groups with key stakeholders, the Board,
 executives and managers involved in the Busselton Water Corporation. Price Consulting Group advised that
 a new implementation process incorporating change management should be introduced with a specific
 focus on communications and HR structures.

Our Change Management Approach

Our process is tailored to each client's unique situation, in order to ensure that sound change management principles are followed throughout the process:

Organisational Design

- · Draft organisational structure
- Design and develop positions
- Establish change management group
- · Develop change management plan
- Identify internal change champions and strategies to win the "hearts and minds"

Communication

- Staff briefing 1 create the imperative for change
- Staff briefing 2 outline of proposed organisational structure
- Information available to employees via HR and/or change management group members
- Union consultation of intent to realign structure and resources

Consultation

- HR available to meet with any employee for assistance/information
- Employees encouraged to discuss and offer opinions to the change management group regarding proposed organisational structure and divisional functions
- Workshops held to discuss proposed organisational structure and identify the desired future behaviours and actions to compliment the structure.
- Feedback reviewed and considered by change management group in determining final organisational structure and divisional/branch functions
- Organisational structure and divisional and branch functions finalised
- Publication of final organisational structure and divisional/branch functions

Implementation

- Development of reports to inform Public Sector Commission of required Senior Executive positions
- Engagement with Public Sector Commission to seek approval for above positions
- Commence recruitment for SES positions (following endorsement by Public Sector Commission)
- Remaining positions developed, classification assessed and finalised
- HR Plan developed to fill remaining positions and define outplacement strategies
- Development of ongoing sustainable communication mechanisms for staff

Relevant Experience

- The creation of a new structure for the Public Utilities Office involved the development of a Change Management Implementation Plan and Communication Plan. In addition, Price Consulting Group undertook job redesign and created new Position Descriptions as well as completing job evaluations to determine the appropriate remuneration for each job. We also assisted with the filling of jobs on a merit and like-to-like basis and provided strategic and operational HR advice and support throughout the process.
- Developed a Workforce Plan for the Passenger Services Business Unit within the Department of Transport. This included identifying workforce and structural changes that were required to ensure the Unit could meet its business needs now and over the next 3-4 years given the expected changes in the passenger services industry due to impending changes to legislation and technology.
- Developed an Attraction, Recruitment and Retention Strategy Accommodation Services Directorate at the Disability Services Commission. This included the facilitation of focus groups; analysis of exit data; internal employee data; review of external demographic information relating to the workforce and other organisations, to uniquely combine HR marketing principles philosophies to develop clear employee value proposition significantly improve recruitment and retention.

3

1

TESTIMONIALS



We have a long list of satisfied clients in the WA State Government environment. Here are just a few examples of what our clients say about us:

"...I have used Price Consulting for many years and have also made recommendations to others. Your consultants have always provided professional, timely and innovative services, a rare find these days".

Director Strategic Human Resources Public Sector Agency

"I would like to say that it is one of the best experiences I have had with a Consultancy of any description in my working career. The service was highly professional, the processes followed were highly effective ... the logistics of arranging meetings etc. were very effective and seamless from our perspective and I consider the package to be very cost effective. I would use the agency again if ever required. Acting CEO, Statutory Authority

"The consultant was skilful and experienced and managers felt secure in its mode of delivery and the open nature of some of the discussion. Feedback from managers has been complimentary and of a high standard. It recommends that similar workshops would be beneficial to other portfolios." HR Manager, Public Sector Agency

I have been very impressed with the service (the Consultants) provided. They have been prompt, well organised, provided us with regular updates and the report was well written and factual. **General Manager**, **Public Sector Agency**



Price Consulting Group

WA owned and operated, Price Consulting Group has been providing management and human resource consulting services to government, corporate and private organisations for over 17 years. One of our areas of speciality is organisational and business reviews.

We are committed to helping organisations achieve greater results and success through effective strategic and HR management. Our aim is to develop a strong partnership with you so we can understand your organisation and provide cost-effective and innovative solutions that meet your unique needs.

We have a team of highly skilled and experienced Consultants who bring their knowledge and passion for their work into your organisation. We carefully match Consultants to work assignments so that you will have the benefit of dealing with an industry expert — no matter how large or small your team, you will be treated like a 'big fish in a small pond'.

OUR SERVICES

Improving Productivity and Performance

- Strategic & business planning
- Change management
- HR & workforce planning & policy
- Organisational review & development
- Restructures, job design & work evaluation
- Business & performance reviews
- Employer branding
- Attraction & retention strategies
- Recruitment & executive search
- Training, facilitation and workshops
- Employee relations

Contact us to discuss your needs and for a comprehensive quote on (08) 9261 7738 or info@priceconsulting.com.au